> 5.10 (D) Develop a system for keeping and using financial records. ( $5.10($ E) Describe actions that might be taken to balance a budget when expenses exceed income. ( $5.10(F)$ Balance a simple budget.

## Understand the TEKS

"Live within your means" is an old saying that advises people how they should manage their money. It means that people should spend less money than their financial resources, or means. Most people do not have the means to spend their money on whatever they like, whenever they like. They need to think about how much money they have to spend. They also have to think about what they plan to buy. Some things people buy are things that they must have, such as food and clothing. Other things are nice to have, but not necessary.

Fill in the following chart with some things that you buy that are necessary and some that are not. In a small group of three or four, discuss your lists. What items do you agree Discuss about? Which cause you to disagree?

## Words to Know

means
budget
income
expense
fixed
flexible


People use budgets to keep track of their spending. A budget is an estimate of income and expenses for a specific amount of time, usually a month. Income is how much money will be earned, or "come in." An expense is an amount of money that is spent. Some expenses occur regularly. For example, one of your daily expenses might be to buy lunch in the school cafeteria. Other expenses might occur rarely. Some expenses are expected, while others are not.

## Guided Instruction

Problem 1
In order to earn his allowance, Tony needs to do some basic chores, like do his homework, make his bed, and clean his room. His parents give him $\$ 1$ each time he does an extra chore, like washing dishes, weeding the garden, washing the car, or taking out the garbage.

Tony's parents told him that if he wants to continue getting an allowance, he will need to make a budget. To get started on his budget, Tony made a list of all the things he did in the past week that involved earning and spending money. What was his total income? What were his total expenses?

## My Money Stuff - by Tony

Allowance - \$20/week
Savings - \$10
Lunch money - $\$ 2 /$ day, 5 days
Lunch - \$2/day, 5 days
Library fine - $25 \$$
Washed dinner dishes - 2 @ \$1
Took out garbage - 1 @ \$1

Music downloads - 4 @ \$1
Afterschool snacks - $\$ 2 /$ day, 3 days
Walked Mrs. Lee's dog - \$2/day, 6 days
Movie - \$7
Popcorn - \$3
Baseball Cap - \$10
"@ \$1" means "at \$1 each"
Step 1 Identify which items on the list are income and which are expenses. Multiply to find the total for items that happened more than once. Complete the table below.


Step 2 Find the total income and expenses. Write them in the table above. Did Tony have to ask his parents for extra money this week? Explain.

Why do you think Tony's parents want him to make a budget?
$\qquad$
$\qquad$
What does Tony need to do in general to "live within his means"? What are some specific ways he can accomplish this?

## Solution

Tony's income for the week was \$ $\qquad$ . Tony's expenses for the week were \$

Marshall earns $\$ 36,000$ per year at his job. He started to make a monthly budget by listing his fixed expenses. Fixed expenses, like rent, occur every month and are the same every month. In contrast, flexible expenses can differ every month.

Help Marshall complete his budget by setting realistic amounts for the flexible expenses in his budget. Then explain how Marshall will use his budget.

| Total Budget: |  |  |  |
| :--- | :--- | :--- | :--- |
| Fixed Expenses | Budget | Fixed Expenses | Budget |
| Rent/Utilities | $\$ 975$ | Car Insurance | $\$ 60$ |
| Car Payment | $\$ 180$ | Cell Phone | $\$ 60$ |
| Student loans | $\$ 100$ | Health Insurance | $\$ 55$ |
| Pet Food/Supplies | $\$ 70$ | Health Club Membership | $\$ 30$ |
| Cable/Internet | $\$ 65$ | Trash Collection | $\$ 5$ |
| Flexible Expenses | Budget | Flexible Expenses | Budget |
| Food/Groceries |  | Recreation/Entertainment |  |
| Fuel/Gas |  | Savings |  |
| Clothing/Laundry |  |  |  |

Step 1 Determine how much Marshall earns each month. Divide his annual salary by 12 to determine his monthly earnings. Write Marshall's total monthly balance in the table.

Step 2 Determine how much Marshall's fixed expenses are.
Add Marshall's fixed expenses. What is the monthly total?

Rent is usually a person's biggest fixed expense. In general, rent should be about one-third of a person's income. Is Marshall's rent too high, too low, or just about right?

Step 3 Determine how much Marshall has for flexible expenses by subtracting fixed expenses from income.
\$

- \$
$=\$$
After determining income and fixed expenses, add categories of flexible expenses to the budget.

Step 4 The largest flexible expense is food. On average, a person will spend one-sixth of an earned income on food. This includes groceries and dining in restaurants. Write a reasonable amount for Marshall's food budget in the table.

Step 5 Another major expense is fuel. Marshall owns a car. The average car owner will buy 40 gallons of gas per month. Determine a reasonable budget for fuel if one gallon of gas costs $\$ 4.00$ per gallon. Write the amount in the table.

Step 6 The remaining expenses can vary dramatically. Ideally, the budget for savings should be set. This should be at least $10 \%$ of income. However, if Marshall is a reasonable spender, the savings category can include whatever money is left over. Write reasonable amounts for the remaining categories in the table.

What do the numbers for the flexible expenses mean?
$\qquad$

Step 7 Review the budget. Think about its purpose. Make sure the amounts seem realistic. How does keeping records of expenses help people "live within their means"?

How is Marshall is going to use his budget? What should Marshall do to avoid going over budget?

Solution
$\qquad$

## Another Example

Marshall's car needs to be repaired immediately. The bill for the repair is $\$ 275$.
How should Marshall adjust his other expenses for the month?
Which of Marshall's expenses would be the most difficult part of his budget to adjust? Which would be the easiest? Explain.

Subtract amounts from the most flexible expenses to pay for the car repair. What are the new amounts for these categories?

| Category | Monthly Budget | Assign to Car Repair | New amount |
| :--- | :--- | :---: | :---: |
|  |  | + |  |
|  |  | + |  |
|  |  | $+\ldots$ |  |
|  |  |  |  |
|  |  |  |  |

## Other Example

Tony has a twin sister, Tara. Tara's weekly income consists of \$20 allowance, \$10 lunch money, and $\$ 5$ earnings from extra chores. Every week, she puts $\$ 10$ in a savings account and spends $\$ 10$ on lunch. Draw a circle graph to show how Tara's fixed expenses compare to her possible spending money. How would this graph change if Tara started to put aside half her spending money so she could buy a new soccer ball?

Subtract fixed expenses from income to obtain spending money.

$=\$$ $\qquad$

Create circle graph.

Answer:


## Gritical Thinking

Solve each problem.

1. A personal budget is very different from a budget for a business. What are some expenses that a retail business (such as a department store) might have to include in its budget? Which do you think would be the greatest expense? Explain why.
$\qquad$
2. Devise a way to keep track of and use financial statements such as bank statements, receipts, and bills. Explain why your system would be a good one.

3. Tanya earns $\$ 20$ each weekend for babysitting. She wants to save enough money to buy a music player that costs $\$ 117$. Tanya budgets $\$ 7$ per week for music downloads. In how many weeks will Tanya have enough money to buy the music player? Explain how you found your answer.
4. Shopping on a budget can be like a game. Compete with your classmates to come up with the best possible meal for less than $\$ 4$ per person. As a class, collect the weekly flyers from several different grocery stores. Then work in pairs to plan a dinner that includes a meat, side dish, and vegetable from the items in the supermarket flyers (you can assume that you already have salt and some spices in your kitchen). You may need to visit a grocery store or use store websites to determine the prices of ingredients that are not in the current flyers. Be sure to compare prices among different grocery stores. With your partner, create a poster with your menu, recipes, and cost for the entire meal. Create a class display. Discuss your findings. Vote on who has the first-place meal.
5. There are many electronic tools that people can use to track their budgets. Use a spreadsheet program on a computer and open up a household budget template under the "Personal Finance" menu. Have students enter in the amounts they used from the guided instruction question. Compare the budget report and budget details when the values are adjusted.

## $\star$ Practice

## DIRECTIONS Read each question. Then circle the letter for the correct answer.

1 Which of the following might be considered an unexpected expense?
A Rent
C Food
B New appliance
D Transportation

2 Hank's spending patterns are shown in the budget below. Last week Hank did not have enough money to pay his rent.


Why do you think Hank could not afford his rent?

F He spent too much on entertainment.

G He did not spend enough on transportation.

H Hank's rent is too high.
J Hank's food budget is too low.

3 Faye earns \$500 per week. How much is a realistic budget for rent each month?
A $\$ 500$
C $\$ 1,330$
B $\$ 660$
D $\$ 2,000$

4 The table shows Pablo's income and expenses.

| Income | Expenses |
| :--- | :--- |
| Paycheck: $+\$ 1,250$ | Rent: $-\$ 900$ |
| Gift: $+\$ 500$ | Food: $-\$ 375$ |
|  | Car: $-\$ 325$ |

What is Pablo's current balance?
F Owes $\$ 125$
G Has $\$ 125$
H Owes $\$ 150$
J Has $\$ 150$

5 Ginny is paid every other week. She wants to save at least $\$ 500$ per year. How much money does Ginny need to save from each paycheck?

A $\$ 5$
B $\$ 10$
C $\$ 15$
D $\$ 20$

6 Roger deposited his paycheck into his bank account and the bank gave him a receipt. How long should Roger keep the receipt?

F Until he leaves the bank
G Until his balance shows the deposit
H He should keep it for 2 weeks.
J He should keep the receipt forever.

## $\star$ Assessment

## DIRECTIONS Read each question. Then circle the letter for the correct answer.

1 The table shows the monthly payment for various loan amounts.

| Loan | Monthly Payment |
| :---: | :---: |
| $\$ 5,000$ | $\$ 96$ |
| $\$ 10,000$ | $\$ 193$ |
| $\$ 15,000$ | $\$ 289$ |
| $\$ 20,000$ | $\$ 386$ |

Derek can afford to budget no more than \$3,000 per year for loan repayment. Which is the greatest loan he can afford to pay back?

A $\$ 5,000$
B $\$ 10,000$
C $\$ 15,000$
D \$20,000


Jack wants to buy a new car. He has $\$ 5,000$ saved and half his earnings from his summer job. If he earns $\$ 4,500$ in one summer, what is his budget for a new car?
F $\$ 2,250$
H $\$ 7,250$
G $\$ 2,275$
J $\$ 9,500$

3 Amanda spends $\$ 120$ per week on groceries, $\$ 40$ per week on gas, and $\$ 800$ per month on rent. If she earns $\$ 1,200$ every two weeks, how much money does she have left at the end of the month?
A $\$ 200$
C $\$ 960$
B $\$ 240$
D $\$ 1,440$

4 Alex earns \$431.25 per week. The chart shows Alex's monthly budget.


How much money is budgeted in the "Other" category each month?

F $\$ 500$
G $\$ 793.75$
H $\$ 1,225$
J $\$ 1,725$

5 Alice wants to take a trip to Spain that costs $\$ 2,100$. Alice is paid twice per month. Suppose she sets aside $\$ 150$ from each paycheck. How many months will it take to have enough money for her trip?

Record your answer and fill in the bubbles on the following grid. Be sure to use the correct place value.

|  |  |  | . |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (0) | (0) | (0) |  | (0) | (0) |
| (1) | (1) | (1) |  | (1) | (1) |
| (2) | (2) | (2) |  | (2) | (2) |
| (3) | (3) | (3) |  | (3) | (3) |
| (4) | (4) | (4) |  | (4) | (4) |
| (5) | (5) | (5) |  | (5) | (5) |
| (6) | (6) | (6) |  | (6) | (6) |
| (7) | (7) | (7) |  | (7) | (7) |
| (8) | (8) | (8) |  | (8) | (8) |
| (9) | (9) | (9) |  | (9) | (9) |

